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# CN-226300 Nantong City

#### **ENERGY STORAGE SOLUTION**

For a future powered by clean and reliable energy



YOUR SMART ENERGY

# YOUR **SMART ENERGY** Making clean energy beneficial to everyone in the world Alpha·ess 1

# CONTENTS

# **11** ABOUT US

Our Vision Key Shareholders Strategic Partners Global Presence

# **WHY ESS**

What is ESS
What's the benefit
ESS Application Scenarios

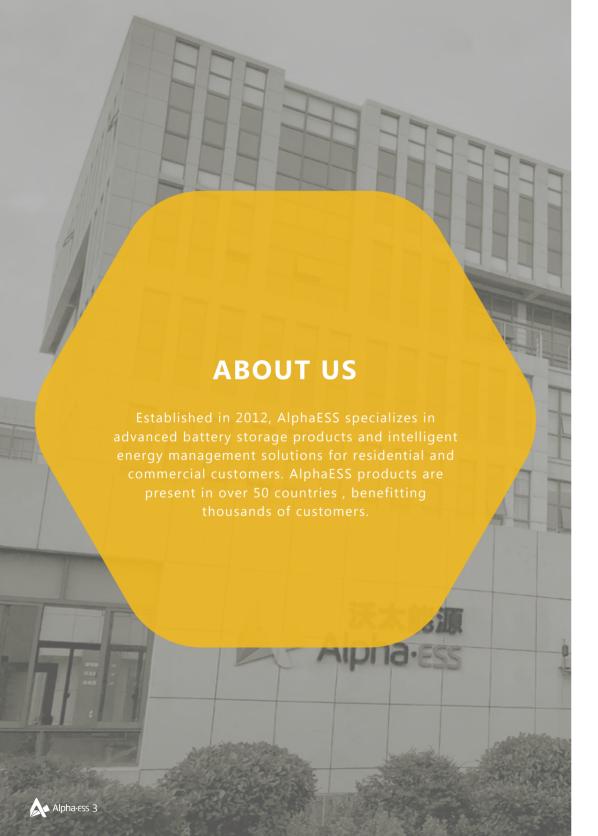
# **WHAT WE DO**

Our Focus
Our Products

# WHY ALPHAESS

Core Technology Certificates & Awards

# **05** CASE STUDY





# **Our Vision**

#### Vision

To promote future energy revolution; To become a world-class energy service provider; To lead innovation in energy storage and produce smart clean energy.

#### **Values**

Making clean energy beneficial to everyone in the world.

#### Mission

Sincerity, Responsibility, Gratitude.





# **Key Shareholders**



# **EVE Energy (300014)**

EVE is a tier-1 battery cell manufacturer with 9GWh+ production capacity.



# **CGN Industry Fund**

CGN is the largest state-owned clean energy group company in China with a number of listed companies in A and H stock market.



#### CAIF

China Aviation Investment Fund is a state-owned fund focusing on investing cutting edge technologies and advanced manufacturing.















































# **Global Presence**

We are a multinational company that currently has over 20,000 residential and commercial systems running in over 50 countries globally and our products are credited by TÜV, CEC and are also complied with IEC and many other international standards.



#### Alpha ESS UK Ltd.

Dursley, Uk

UK market

AlphaESS Europe G Frankfurt, Germany

• Europe headquarter

AlphaESS Italy S.r.l

Bologna, Italy • Italy market

AlphaESS Co.,Ltd

Suzhou, China
• Sales & Marketing

• APAC and emerging market • R&D Department

Alpha ESS Korea Co., Ltd

Jeju island, Korea • Korea market

AlphaESS Co., Ltd(HQ)

Nantong, China

• Corporate Headquarter

Manufacturing and R&D Center

AlphaESS Australia Pty Ltd

Alexandria, Sydney

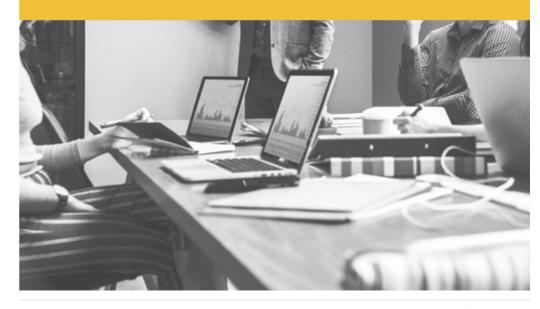
• Oceania headquarter

Adelaide, SA

• Manufacturing center

3x
Annual
Revenue Growth

50+
Countries
Shipment
Shipment
Employees in R&D
Manufacturing



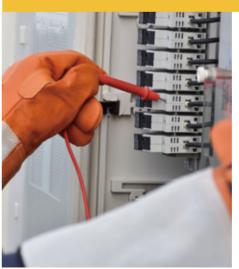




# What is ESS

The energy storage system is used to capture electricity produced by both renewable and nonrenewable resources to store it and use it when required. The system allows users to go off-grid or switch to stored electricity at a time most beneficial, giving greater flexibility and control of your energy consumption. The market for energy storage is growing at a rapid pace, driven by declining prices and supportive government policies.

# What's the benefit



- Save money
- ·Back-up power
- •Energy independence
- Environmentally friendly

Overwhelmingly, people want to save money and have greater control of their power use. With power costs expected to continue rising, it makes sense that families, businesses and utilities look to store energy, they are producing and use it later in the day, reducing their power bills.

e.g.

In Australia, Adding a 5.7-17.2 kWh battery to a 5 kW solar panel system can increase the amount of self-generated solar electricity the household consumes from 60%-100%.

——By AlphaESS



### **Self-Consumption Optimization**

The typical electricity demand curve usually doesn't meet the PV generation curve. By storing the surplus PV generation into a battery storage unit, you can maximize self-consumption and reduce your electricity bill.



<sup>\*</sup>For illustration purposes only. Profiles and usage patterns shall vary between homes.

# **Backup-Uninterrupted Power Supply (UPS)**

Storage system will continue to provide electricity when the grid fails.



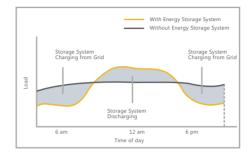
- •The system can switch to an off-grid mode when a power outage occurs or grid power supply is insufficient.
- Users can also set UPS emergency priority or UPS emergency reserve to meet your needs.

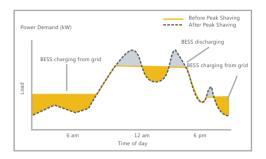
# **Load Shifting**

Reduce your electricity bill by storing electricity during off-peak time and shift energy to be used at peak time.

### **Peak Shaving**

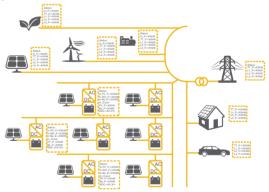
The goal is to avoid the increase of import capacity to supply the peaks of a variable load. Energy storage provides a fast response and emission-free solution.





#### **Smart Grid / Micro Grid**

Controls and monitors various power generation sources to form the foundation of smart-grid and smart-city.



# **Frequency Response**

Restore and balance supply and demand, the storage system is charged or discharged in response to signals sent by the network to increase or decrease grid frequency, and keep it within pre-set limits.







# WHAT WE DO

storage can play in the energy revolution and network transformation.

Alpha⋅ess 13

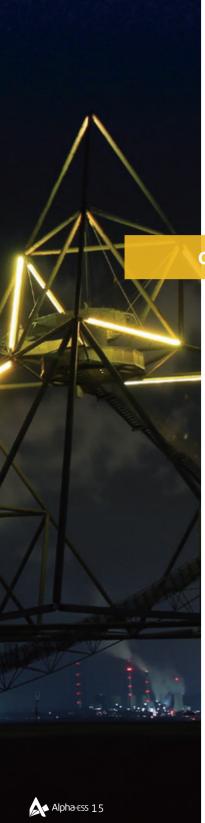












# **Our Focus**

# **Our Expertise**

- •BMS hardware and software design
- •EMS hardware and software design
- •ESS system design and integration
- •Battery & system products manufacturing
- •Solution technical support and consultation
- •Remote monitoring and online management

# **Major Applications**

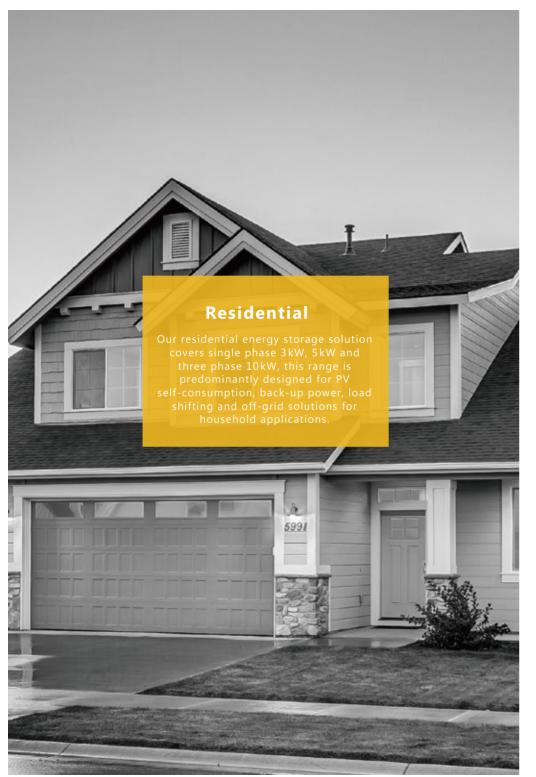
- •PV and wind Self-consumption
- •Back-up and off grid solution
- •Load shifting / Peak shaving
- •Micro grid
- Virtual Power Plant(VPP)
- •EV fast charging solution



# **Our Products**

Advanced battery storage products and intelligent energy management solutions for residential and commercial customers.







#### **SMILE5**

5kW Single phase hybrid inverter 5.7-34.4kWh LFP Battery (1-6Modules) Modular design





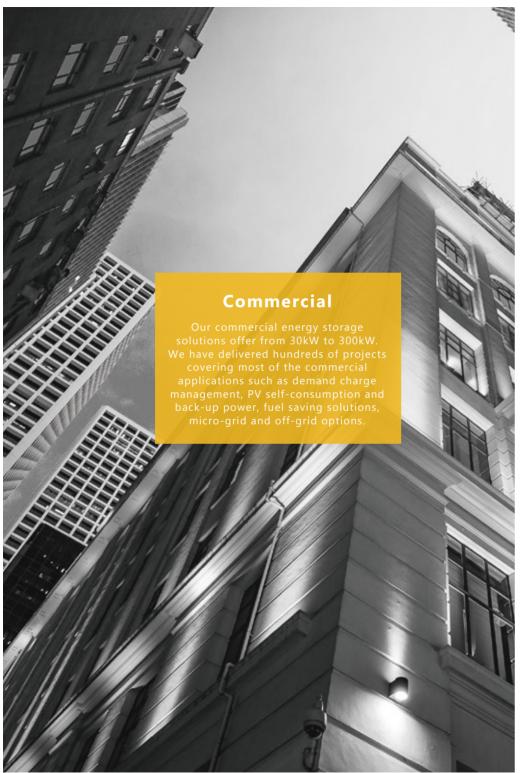








Alpha·ess 18







30kW Battery Inverter Module 28.7-68.8kWh LFP Battery (69kWh) All-in-one Cabinet



Indoor

Outdoor

#### STORION-T50/100/150

50 kW/100 kW Hybrid Inverter 150 kW DCDC Inverter+DCAC Inverter Transformer Integrated Modular Design







28.7-63.0 kWh Battery Cluster 5 to 11 Units of 5.7 kWh (M48112-S) Easy to parallel to MWh



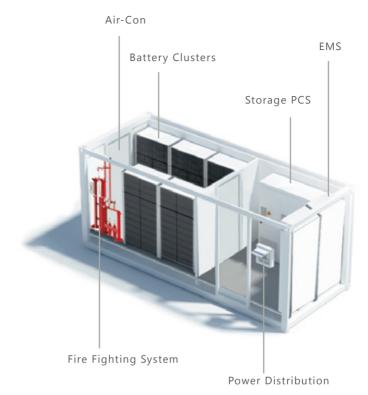
# **Battery Outdoor Cabinet**

28.7 kWh-103 kWh (M48112-S) 64 kWh-97.2 kWh (M38210-S) Easy to parallel to MWh









# Alpha-CS

We customize ESS solutions for industrial applications. This includes:

#### # Power Control Systems(PCS):

250kW, 500kW, 1MW expandable to MWs.

- # Battery: 5.7 kWh (1C) module, 8.1 kWh (0.5C) module, LiFePO4 chemistry
- # BMS: Intelligent Battery Management System
- # EMS: Intelligent Energy Management System
- # Container:

If a container is used, our standard ESS system includes the following facilities:

- Fire Supression
- AC system
- Ventilation system
- Lighting and power distribution system

The maximum capacity per container is:

- 10feet: up to 300kWh (1C)
- 20feet: 600kWh (1C)/1.3MWh(0.5C)
- 40feet: 1.6MWh(1C)/2.8MWh(0.5C)



# Battery Packs



M4856-P 2.9 kWh (1C, 51.2 V) Max. 6 in parallel



M4856-S

2.9 kWh (1C) Max. 8 in series/cluster HV50056 Required



**SMILE5-BAT** 5.7 kWh (0.5C, 51.2 V)





M48112-S

5.7 kWh (1C) Max. 15 in series/cluster HV900112 Required



SMILE-BAT-10.1P 10.1 kWh (0.5C, 48V) Max. 6 in parallel



M38210-S

8.1 kWh (0.5C) Max. 20 in series/cluster HV900105 Required

Our battery modules are compatible with many types or inverters including:

















# **AlphaCloud Monitoring Platform**





Web and APP



New function and latest version upgrade available remotely



Set parameters ontrol and build VP



oT compatible



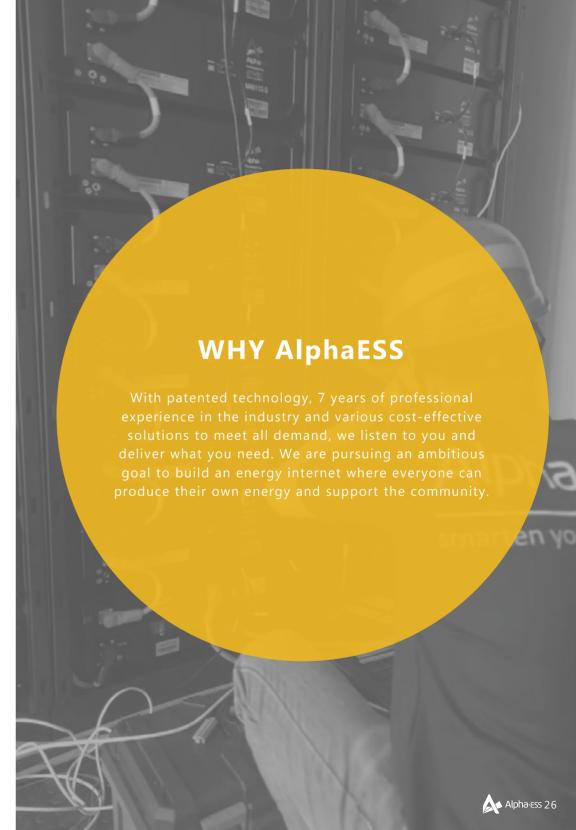




# **AlphaHome**

Your Smart HOME

- •Fully integrated home energy solution
- •Visibility on performance of each component
- •Life-long free upgrade
- •Open platform for IoT (Internet of Things)
- •Pioneering human-machine interaction powered by Amazon



# Core Technology

system performance 24/7.

lifetime and efficiency.







AlphaESS provides customized energy storage solutions for on-grid, off-grid and micro-grid applications at both residential and industrial & commercial levels, which helps customers to achieve energy independence and environmental responsibilities.

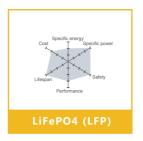
Advanced turn key lithium battery storage systems, controlled by EMS and Alpha Cloud with cutting edge algorithm to improve battery

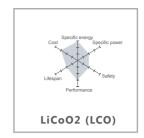
Certified by international authorities, AlphaESS products are well recognized with outstanding product safety and reliability. Alpha Cloud enables intelligent fleet management and monitors every

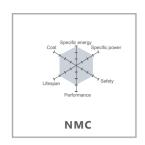


AlphaESS is helping to advance the clean energy revolution in over 50 different countries and regions. Making clean energy beneficial to the greatest extent to everyone in the world.

# **Battery Cells**







Whilst Alpha's batteries are of slightly larger sizes compared to other types of Li-Ion batteries used in electronics and EVs, they do not suffer from safety issues such as thermal runaway because we have chosen LiFePO4 for its superior life span and safety.











AlphaESS uses only the Metal CAN cells with aluminum casing in all of its battery packs for long mechanical life-span and safety.

#### **BMS & EMS**

AlphaESS BMS and EMS are the brain of the system. They manage the ultimate function of the battery and also provides critical safeguards to protect and prolong the life of batteries.



- •Real-time volt. / temp./ current monitoring on cell level
- •Multiple-level protections based on the data monitored
- •Communication to EMS (Energy management system)
- •Reliable battery cell balancing management
- •Intelligent SOC (state of charge) algorithm
- •Capable to be remotely upgraded to latest technology



- •PV Self-consumption maximization
- Load shifting
- •Peak shaving
- Demand response
- •Micro grid control
- Virtual power plant
- Auxiliary control
- •Fully programmable for tailored design





SMILE5-BAT		IEC62619 (pack)
M4856-P		IEC62619 (pack)
M48112-S		EN 61000-6-2 & 61000-6-4
SMILE5-INV		IEC62109-1&-2
	CE	IEC62477
	CE-LVD	EN62109 & EN62040
	CE-EMC	EN 61000-6-1, -2, -3, -4
	SAA	AS/NZS 4777.2, IEC 62040.1.1,
		IEC 62109-1&-2
	Grid Regulation	VDE4105 G99
Storion-T30	CE-EMC	EN61000-2&-4
	Grid Regulation	VDE4105 G99
SMILE-B3	SAA	AS4777.2 &IEC62040
	Safety	IEC62619
		IEC62477
	Grid Regulation	AS4777.2
		VDE4105 G99
Storion-T50/ T100	Safety	IEC 62109-1&-2
	Grid Regulation	AS4777.2/.3 G98
SMILE-T10	Safety	IEC 62109-1&-2, IEC 62040-1



















The First & Only storage Brand with insurance covered in Germany

PINGAN Global Warranty





# Residential







PV-self consumption





•Project: 3kW PV, SMILE-B3, 2.9kWh Storage

Application: Battery retrofi

·Location: Perth WA Australia







Application:

PV Self-consumption

Location: SA. Australia





Project: 20kw PV,SMILE-T10, 40kWh Storage

Application: Self-consumption +

·Location: Lahore, Pakistan

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# **Commercial & Industrial**





#### 10ft Container ESS

- •Application: Solar + Diesel+
- Location: Duba





#### 20ft Container ESS

- •Project: 100kW/670kW
- Application: Solar + Storage-
- Microgrid
- Location: Australi





#### 10ft Container ESS

- Project: 5 x 50kW/160kWl
   Rural Electrification
- •Application: Solar + Storage

\*

Location: Myanma





#### 40ft Container ESS

- Project: 500kW/1.26MWh,
- Application: UPS +
- Location: Cambod





#### 10ft Container ESS

- Project: 60kW/100kWł
- •Application: Solar+Storage
- Genset
- Location: Indonesi





#### 40ft Container ESS

- •Project: 500kW/1MWl
- Application: Energ
- •Location: Accra. Gha





#### 20ft Container ESS

- Project: 100kW/250kWł
   Oil Pumps
- •Application: Solar+Storage
  Off grid
- ·Location: SA. Australi





- •Project: 50kW/172kW
- •Application: Solar + Storage
- location: Philippine